

ARNAUD SOULIGNAC

SYSTEMS ARCHITECT & SOLUTION CREATOR

📍 Raismes | Ready to relocate immediately 📱 06 77 39 20 31 📧 arnaud@soulignac.eu 🌐 **etik.soulignac.eu**

Systems architect, creative, educator — with genuine relational excellence. *An atypical hybrid profile:* ***I fit no mould, and I own it. My difference is a skill.*** *My curiosity and my ability to learn let me take on any challenge —* ***everything can be learned.***

✨ THEY SAY IT BETTER THAN I DO

★ **5.0/5** — more than 300 Google reviews Resotainer, Onnaing · authentic reviews, verifiable online

See reviews

> *"Arnaud explained clearly how everything worked and put me at ease from the very start. [...] The rental went smoothly, without any stress and in full transparency."*
> **Said M. — client (Google review)**

> *"A very strong customer focus and a warm welcome. It would even deserve six stars."*
> **Minushet MM. — client (Google review)**

Colleagues & partners — written testimonials, verifiable on request

See recommendations

> *"Clear, attentive communication focused on his interlocutors' needs."*
> **Laurent Oumar — trainer & technical lead, Humanis**

> *"He takes the time to listen, to understand the difficulties and to find, with each person, the best way forward."*
> **Kim R. — colleague (written statement, 2026)**

SKILLS

🎯 Skills

- **360° Leadership**: End-to-end customer cycle (reception, calls, emails, support), sales leadership, administration (billing, debt collection, suppliers) and team upskilling.
- **Process Optimization**: Internal tools, technical docs
- **Management & Pedagogy**: Training, tutoring, national coordination
- **Security & Compliance**: PGV, daily audits
- **Sales**: Network dev, billing, debt collection, exceeds expectations
- **Mediation**: Integrity, active listening, 5★ client relations

🛡️ IT skills (✅ OK | ☑️ good | 🚧 in progress)

- **OS:** Linux Mint ✅, Ubuntu ✅, GrapheneOS ✅
- **Cloud:** Docker ☑️, Nginx ☑️, OpenStack 🚧
- **DB:** MySQL ☑️, Fail2ban ✅, PostgreSQL 🚧
- **Terminal:** Termux ✅, SSH ✅, Bash ✅
- **Languages:** Python 🚧, PHP ☑️, HTML ✅, JS 🚧
- **AI:** Euria ✅, LMStudio ☑️, Mistral ☑️
- **Backup:** Rsync ☑️, Restic 🚧
- **Media:** Kdenlive ☑️, GIMP ✅, Inkscape 🚧
- **Cloud:** kSuite ✅, OnlyOffice ✅

🌍 Languages

- **Fluent:** 🇬🇧 English
- **Intermediate:** 🇪🇸 Spanish
- **Basics:** 🇩🇿 Arabic, 🇸🇳 Wolof, 🇺🇦 Ukrainian, 🇰🇷 Korean

Every language is a door to a new world.

📱 Sovereign Apps

- Delta Chat
- Infomaniak Mail
- Termux
- Image ToolBox
- 📲 See more apps

📄 See more

PROFESSIONAL EXPERIENCE

Agency Manager & Operational Coord. | Resotainer — *2024 – Now*

- **Engineering** — Internal tools, 2D plans, technical docs, software FAQ, code development for new models.
- **Management** — Team training, new employee tutoring, national multi-site coordination.
- **Security** — Safety management (PGV, daily audits), regulatory compliance, technical provider management.
- **Sales** — Local network dev, billing, debt collection, dispute management. Agency rated 5.0/5 by clients.

★★★★★ 5.0/5

Entrepreneur (E-commerce & Web) | SooYoove — *2016 – 2024*

- **Tech** — Site (PrestaShop, Shopify), SEO/SEA, GIMP editing, server management (CPanel, SQL, PHP, FTP) — love-and-dream.fr, yooloove.com and sooloove.com merged into sooyoove.com.
- **Management** — Global management (purchasing, billing, accounting, logistics). **Revenue grown from zero up to €80,000 per year.**
- **Ext. Rel.** — Suppliers (fluent English, Spanish), responsive customer support, client satisfaction.

Sales & Web Advisor | Just'en famille — *2014 – 2015*

- **Perf.** — 360° reception management. **Revenue x 2 in 12 months** via web process optimization.
- **Strat.** — Retention, personalized consulting, web strategies, quote processing.

Sales Advisor & Project Manager | Humanis — *2012 – 2013*

- **Sales** — **120% of targets** achieved. Mixed approach (web quotes + active prospecting).
- **Project** — Deployment management of "Radiance" mutual insurance. Tutoring and skill development for new employees.

Freelance Writer | Pourquoi Magazine — *2009 – 2011*

- **Writing** — In-depth articles (new technologies, ecology, history, science) — making the complex accessible. Factual rigor and pedagogy.

Education Roles | Various schools — *2000 – 2005*

- **Mission** — Support for students with disabilities, individualized tutoring. IUFM entrance exam validation (1st year).

EDUCATION

BA Public Administration
IPAG, Valenciennes (2006)

HND Production Engineering
IUT, Cambrai (2004)

Science Baccalaureate
Fénelon, Cambrai (2000)

COMMITMENTS & VALUES

🌱 **Permaculture**	Regenerative ecosystems & energy autonomy (1.66kWc self-built solar) Radical respect for living things.
🛡️ **Digital Sov.**	100% Free Ecosystem (Linux/GrapheneOS). Data protection, zero trackers.
🥋 **Discipline**	Kata and Yoga: sensory regulation and self-mastery.
🤝 **Informality**	Egalitarian relationship between citizens, refusal of feudal hierarchies. Heritage of 1789.
💡 **Humanism, Enlightenment**	Arnaud Soulignac A citizen of the world. Vision based on reason, autonomy, and collective responsibility.
😄 **Humor & Social Bond**	Tool for cohesion and relational lubricant. I use it to create immediate trust.

Explore my complex and varied world